

Melina Lazaropoulou is a Partner, Vice Chair of the Board and Shareholder of TREK Development S.A., leading the Advisory Department since 1997. She brings nearly 30 years of strategic experience in the design, coordination and implementation of complex urban and regional development projects across the energy, environment and transport sectors, within national and EU-funded programmes, including those of the European Commission (EC), the European Investment Bank (EIB) and the NSRF.

Over the past decade, she has specialised in investment planning and advisory services for public sector clients - central government as well as regional and local authorities - supporting the preparation, structuring and delivery of major public infrastructure investments in close cooperation with the EIB and the EC. Her expertise focuses on energy efficiency in public buildings and street lighting, notably under the ELENA mechanism, LIFE CET PDA and related instruments, encompassing technical, legal and financial advisory, business planning, financial modelling, project maturation and public procurement.

She holds extensive expertise in EU Structural Funds at both national and European levels, with in-depth knowledge of Managing Authorities' systems and governance frameworks.

She regularly serves as a thematic expert for the European Commission and its agencies on urban and regional policy and is a member of the Green Assist expert roster (EC/CINEA).

She holds an International MBA and a BSc in Operational Research and Marketing from the Athens University of Economics and Business (AUEB).